

## *B2BGateway EDI by Shannon Systems B2BGateway*

Overall Rating **9.2**



### Product Name

B2BGateway EDI by  
Shannon  
Systems B2BGateway

### Reviewed By

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### Summary

B2BGateway EDI provides small, medium, and even large-sized businesses with EDI services at reasonable prices. In addition to the EDI and other web-based services, B2BGateway also allows the transactions to be fully integrated with the QuickBooks software with no re-keying of data. The product and the B2B service is a must-see for any business selling products on the internet or working with customers and vendors who want or need to send and receive orders electronically.

### Strengths

B2BGateway EDI streamlines a variety of business processes including purchase orders, invoices, and sales orders by coordinating the transmission of data electronically between a business, its customers and vendors and enabling that information to be sent electronically into and out of QuickBooks. Many companies now require transactions to be transmitted electronically and the required formats can vary greatly, which can be quite costly. The B2B service gathers data in the format easily created by a company and converts it to the format required by the recipient of the form and vice versa. B2BGateway is the tool that coordinates the data transmission between QuickBooks and B2B, which greatly reduces the costs of having to manually enter forms received/sent via EDI into QuickBooks. In addition to the EDI services, B2BGateway EDI also assists in the generation of ASNs (Advanced Shipping Notices) and UCC-128 shipping labels.

### Limitations

There are no material limitations at this point.

### Wish List

The product performs exactly as intended and is very straight-forward. It would be nice if transactions could be selected prior to being exported from QuickBooks to B2BGateway EDI specifically by vendor, customer, and/or all open items (unpaid). The product does currently allow the option of exporting only transactions marked "To Be Printed" and the ability to edit the B2B outbound file to remove transactions that should not be sent which does help filter the information.

Product Ratings	Rating	Ratings Definitions
<p><b>Setup and Installation:</b></p> <p>It was extremely easy (and quick) to install the B2BGateway EDI application and then to connect it to the QuickBooks company file. There was an installation guide as well as a user guide that were both very straightforward and laid out the installation process in an easy manner as well as how to connect to QuickBooks.</p>	9.5	<p><b>10.0 (Perfect):</b> This exceedingly rare score is reserved for a product that is as perfect as it could be.</p>
<p><b>Interface:</b></p> <p>The interface of B2BGateway EDI is very straightforward and user-friendly. As with any program, it is recommended that the user guide be read prior to using the product or that training be received from the technical representative in charge however it is easy to maneuver around the product even without training.</p>	9.2	<p><b>9.0 to 9.9 (Spectacular):</b> A product that receives a rating in this range succeeds at meeting all of its intended users' needs and has no meaningful drawbacks.</p>
<p><b>Features:</b></p> <p>B2BGateway EDI's features are simple and effective. The product allows EDI to be downloaded from B2B and imported into QuickBooks and vice versa and this is the most important feature. B2B also helps with the creation of ASN receipts and UCC-128 barcode labels.</p>	9.0	<p><b>8.0 to 8.9 (Excellent):</b> A product that receives a rating in this range is superior in so many ways that its relatively few drawbacks are not very important.</p>
<p><b>Ease of Use/Service and Support</b></p> <p>The product is very easy to use and there is an installation guide as well as a user guide that laid out the process in a clear and easy manner. However other support options are available. B2B takes a different approach to service and support than many other software packages. There is no help desk. When you sign up for B2BGateway EDI service, you are assigned a tech/admin representative and at least one technical representative so you will be working with people who are familiar with you and your business. You may call or e-mail your representative(s) anytime and they can be reached 24/7 for the critical applications. You may also request technical support from within the application.</p>	9.2	<p><b>7.0 to 7.9 (Very good):</b> While the strengths of a product scoring in this range certainly outweigh its weaknesses, it has some minor faults that certain users should be aware of.</p>
<p><b>Data Security / Privacy</b></p> <p>The privacy policy is available at the bottom of the mail web page (<a href="http://www.b2bgateway.net">www.b2bgateway.net</a>). It is very clear and easy to understand. Data security is also addressed in the same web page as the privacy policy. The website uses SSL (secure socket layers), which encrypts all data so it can't be read when transferred from your web browser to their website. If your browser does not support SSL or if you feel uncomfortable sending data over the internet, you are encouraged to contact the customer service department for options to enhance security.</p>	9.5	<p><b>6.0 to 6.9 (Good):</b> This range represents a product that is above average. Its strengths slightly outweigh its weaknesses, making it good for most uses but not a standout.</p>
<p><b>Integration with QuickBooks</b></p> <p>The product integrates seamlessly with QuickBooks and allows the EDI transactions to be electronically sent to QuickBooks, saving data entry time.</p> <p>EDI Partners can be easily added once they are set-up within QuickBooks (the QuickBooks customer and vendor lists are the source of the look-up lists within B2BGateway EDI). Data is downloaded from B2B with a click of a button and then can be sent into QuickBooks with</p>	9.0	<p><b>5.0 to 5.9 (Average):</b> A product that scores in this range is functional but unremarkable.</p>



the click of another button (all information that can be tracked within QuickBooks can be collected by B2B and transmitted to QuickBooks electronically). Data can also be exported from QuickBooks with the click of a button and sent to B2B with the click of another button (invoices, sales orders, purchase orders, credit memos, and vendor credits can all be pulled from QuickBooks and sent to B2B). The option to export only transactions marked "To Be Printed" is also available to simplify the process of which transactions should be exported to B2BGateway EDI and then sent to B2B.

All customers, vendors, and item information must agree between QuickBooks and B2B to allow proper posting within QuickBooks. If information does not match, the information will not post into QuickBooks and an error report will be generated that will allow you to view the reason for the error. You will then be given the opportunity to fix the transaction and re-import it into QuickBooks. The support engineers at B2B can also help correct the errors as well if the source of the error is not understood.