



NextGen Streamlines Billing Process

Software firm saves several man hours each week by implementing GetMyTime.com's time tracking solution

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David Wolpo
Director of Consulting Services
NextGen Software, Inc.

GetMyTime.com Success Story

NextGen Software, Inc.

Customer Profile

NextGen Software, Inc. uses their expertise in the areas of business process improvement and software development to help their customers achieve desired business objectives. Their approach allows them to service large Fortune 100 companies down to companies of 1. In business since 1999, NextGen Software has built an exemplary reputation as an outstanding provider of custom web and e-commerce development, and n-tier Client/Server applications. Their broad ranging business acumen has allowed them to service such diverse industries as software development, financial services, telecommunications, food service, human resources, retail, manufacturing, oil and gas, insurance, and government agencies.

Business Challenge

NextGen's customer base grew it more difficult to manage the project, track employees' time, and control billing. A paper-based system was being used to handle the entire process of recording who spent time working on what project. These paper forms were then handed to an administrative assistant to manually key in to QuickBooks. Manual entry meant lost productivity for the bookkeeper. Worse yet, it increased the likelihood of errors.

Additionally, this method required project managers and corporate accountants to spend time chasing down timesheets from employees; an especially difficult task when consultants were traveling. As they are in the business of making companies more efficient, David Wolpo, Director of Consulting Services, utilized their specialty to find a web based solution that replaced the inefficient paper based method he had been employing. "We were spending hours every week trying to manage the mountains of paper," laments Wolpo. It was especially important to him that the solution integrate seamlessly with QuickBooks so they could eliminate the inefficiencies of double entry.

AT A GLANCE:

Customer:

NextGen Software, Inc.

Location:

Aurora, Colorado

Industry:

Information Technology

Business Challenge:

Increase in clients made it difficult to process and record paper timesheets.

Solution:

GetMytime.com offers online time tracking and easy syncing into QuickBooks for payroll and invoice processing.

Results:

- Streamline the payroll and invoice process.
- Errors reduced by eliminating double entry.
- Upload all Timesheets simultaneously.



Solution Overview

NextGen entrusted **GetMyTime.com** with their time tracking needs. They were able to capitalize on many new found efficiencies through the integration of **GetMyTime.com** and QuickBooks. "**GetMyTime.com** has single-handedly streamlined NextGen Software's timekeeping and project management processes," says Wolpo.

GetMyTime.com syncs the Customer, Vendor, Employee, Item, and Class lists with those in QuickBooks. Employees select from a drop down list of customers and service items. Reminder emails are automatically sent to employees who haven't submitted their timesheets which reduces babysitting and speeds up the billing process. Wolpo states, "**GetMyTime.com** has become a standard component in our 'timesheets to payment' eBusiness environment." All employee time entries are uploaded into QuickBooks simultaneously, eliminating the need to upload a separate file for each employee.

Business Benefits

Abandoning QuickBooks' timer application replaced a single point of failure process with a distributed, knowledge user touch point solution. Moving to **GetMyTime.com**, a more reliable web-based solution, gave NextGen's consultants the freedom to submit their timesheets from anywhere in the world. The ability to require that employees submit a preset number of hours each week helped the NextGen team more accurately account for time spent during the week.

The many unique reports in **GetMyTime.com** give both employees and project managers a detailed look into the profitability of different jobs. Sharing this same data with QuickBooks streamlines the billing process. "Since finding **GetMyTime.com**, we have reduced a paper nightmare to an easy couple of clicks; creating a QuickBooks invoice now only takes minutes instead of hours."

Creating project groups inside **GetMyTime.com** gives NextGen the added benefit of limiting which customer:jobs and service items each employee can see and use. This constraint focuses employees on their tasks and can conceal potentially sensitive information from certain project groups. "This is a true productivity enhancing tool for our consultants, project managers and administrative staff," says Wolpo.

GetMyTime.com has become more than just a technology provider. Wolpo says they view **GetMyTime.com** as a partner who supports NextGen's growth, "**GetMyTime.com's** responsiveness to questions and feature requests is top notch.

They manage the customer experience very well, insuring satisfaction and customer loyalty. **GetMyTime.com** is also very active with its customers on designing new features into their product; NextGen is pleased to have had the opportunity to provide such feedback, leading to a more successful **GetMyTime.com** product line."

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GetMyTime.com
<https://getmytime.com>

Quick Books
www.quickbooks.com

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