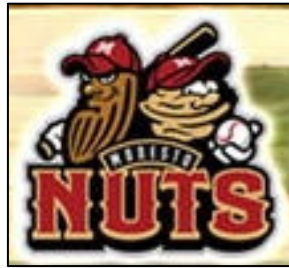




Timecard Monitor and QuickBooks a Grand Slam Hit with Modesto Nuts Pro Minor League Baseball Team

Count Me In's Fingerprint Timecard with QuickBooks-Bridge a winning solution that saves team thousands of dollars in payroll costs by eliminating errors, time-consuming tasks, fraudulent time-reporting and the need to outsource payroll.

"Timecard Monitor streamlined our entire payroll process, from employee check-in through paycheck. Its compatibility with QuickBooks enabled us to bring payroll in-house instead of outsourcing, saving thousands of dollars each year."



Alex Schwerin
Assistant General Manager
Modesto Nuts

SUCCESS STORY

Modesto Nuts

AT A GLANCE:

CUSTOMER NAME: Modesto Nuts
LOCATION: Modesto, CA
INDUSTRY: Sports/Entertainment
BUSINESS CHALLENGE: The team wasted time and money tracking and converting employee hours into wages. It needed an efficient way to monitor and capture employee time, improve data security, reduce payroll pre-processing errors and tasks, and to bring payroll in-house.
SOLUTION: Count Me In, LLC's Timecard Monitor time attendance software with QuickBooks-bridge
RESULTS: Timecard Monitor's seamless integration with QuickBooks enabled the Modesto Nuts to:

- Save \$4,000 a year in payroll service costs
- Improve payroll accuracy
- Achieve control of expenses
- Improve staff and management productivity as much as 50%
- Cut unauthorized overtime, buddy-punching and other acts of fraudulent time-reporting
- Eliminate human errors by automating calculations and transfers of data
- Create valuable management reports

Customer Profile

Processing payroll is a hassle for every sports property. Not only is capturing and translating game-day employee hours into paychecks a time-consuming process, but external payroll services are costly. California's Modesto Nuts, a "high-A" class pro minor league baseball team, needed a system that would accurately monitor and manage employee time and attendance and streamline the process from clock-in through payroll.

Business Challenge

California's "high-A" class Modesto Nuts, a professional minor league baseball team, needed a better way to monitor and manage employee time and attendance. With the majority of its 120-person staff, teenagers working seasonal, part-time jobs and a high turnover rate, there were natural concerns about loyalty and work ethic issues. The size of the staff and facility made it impossible to monitor "comings and goings." So, while the magnetic swipe-card system used by hourly employees to log-in their hours of arrival and departure captured time accurately, it could not ensure that the cards being swiped were cards belonging to their rightful owners.

This triggered concern about potential for fraudulent time-reporting resulting from "buddy-punching," a common form of time-theft whereby employees "clock-in" for tardy or absent co-workers.

"Another issue was card maintenance. Greg Coleman, a former general manager of the team when it was known as the Modesto A's, was on-board before switching to a new system.

"The young staff our industry attracts coupled with being a seasonal business means we have a higher than average rate of turnover," said Coleman. "Consequently, we have a lot of new hires and personnel changes which means creating new cards all the time. Add to this the occasions you have to issue new cards to replace those that are lost or demagnetized, and the upkeep hassle was simply more than it was worth."

Solutions Overview

Coleman initiated a search to find a replacement solution. His goal was to identify a simple, yet comprehensive system that would streamline the process between employee check-in and payroll.

The organization's use and satisfaction with QuickBooks financial management software prompted Coleman to explore the Intuit website for suggestions and recommendations.

On the QuickBooks' site, he learned about Timecard Monitor, an employee time and attendance application, incorporated with a biometric interface.





Solutions Overview (cont'd)

The system, one of several award-winning, small business software solutions created by Chicago-based developer Count Me In, LLC, features an exclusive fingerprint identification engine that with just two taps of a finger authenticates employees' identities as it captures their real-time hours. Fast clock-in, the inability to compromise integrity of captured data, no need to deal with new enrollment or replacement cards, and no worries about lost or shared cards – because you can't lose, misplace or share a finger were all positive features. Timecard Monitor addressed every one of Coleman's objectives, and more.

And, Coleman learned, Timecard Monitor was QuickBooks-compatible. The application's QuickBooks-bridge would enable seamless integration of employee time and attendance data with the Modesto Nuts' QuickBooks payroll program. Implementation of this system would enable the organization to bring payroll in-house and save the thousands of dollars it was spending each year to outsource the process to a payroll service.

Business Benefits

Since installing Timecard Monitor in February 2003, the franchise has realized significant cost reductions along with significant improvements in operational efficiencies.

"Processing payroll in-house delivers a direct \$4,000 cost savings to the team," explains Assistant Manager Alex Schwerin, now in his third season with the franchise. "Plus, it enables us to have far greater control."

In the past, a paycheck error involved two to three phone calls. Then the employee had to wait several days for the check to arrive. Now if an error occurs, it can be immediately rectified. Management believes such responsiveness to employees makes for happier employees and directly impacts staff morale. And, says Schwerin, it's an excellent management tool.

For the organization's Accounts/Payroll Manager Debra Baucom, bringing payroll in-house achieves more control over expenses.

"Our payroll service wasn't able to use our coding system," says Baucom. "Now, with each department assigned a code base, we're able to break down costs department by department, so we can track and measure expenses, productivity and more."

"Timecard Monitor's software provides a simple and convenient way for gathering and accessing information. It's a quicker, smoother, cleaner way of creating reports, plus it also gives you the ability to organize information into findings that are much more comprehensive. And, you can pull a report anytime you need to."

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Debra Baucom
Accounts/Payroll Manager
Modesto Nuts

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